



Problem Definition

Instruction

Briefing

Scope Of Services

Confirmation of Requirements

Preliminary Report

Define Approach

Approach Defined



Market Research & Analysis

Market Research

Initial Report

Agree Options

Options Longlist



Site Visit

Arrange Viewings

View Properties

Other Visits

Summary

Options Shortlist



Scenario Building

Initial Screening

Request Proposals

Analyse Proposals

Detailed Report

Approval to Proceed

Approve First Choice & Backup Options



Negotiation

Agree Heads of Terms

Due Diligence

Building Consultancy

Property/Building Measurement

Legal

Close

Acquisition Completed

